

HUBBARD COMMUNICATIONS OFFICE
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Remimeo
FBO Hats

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(Cancels BPL 10 Nov 73 Issue II Re-
issued 30 Oct 75 as BPL FBO NETWORK
STATISTICS)

(Revisions in Script)

Finance Series 23R

FBO NETWORK STATISTICS

The following are the FBO Network Statistics:

ORG FBO:

1. Total of the org FP Sum percentage payment to Flag.

This is the payment by the org on their management bills. This is a set percentage of the FP Sum and the FBO controls this by forcing an increase in both income and delivery.

- 1A. Total of the percent of CGI direct to Sea Org Reserves.

This is a payment on management bills but it goes straight to Sea Org Reserves (or to the "Special Org Reserve Account" in those U.S. Churches which are not part of the Church of Scientology of California) and is not part of the Flag Bureaux income. This is a varying amount based on the SO ED issued by the Board of Directors for each org or area.

- 1B. Total of any additional sums to SOR.

When the CGI exceeds the VSD for the week, and/or either of the Bonuses to Allocation (for GI up on 1 and 3 week trend and Training VSD over Processing VSD for the week) are not earned, there will be an additional amount of money left over after the Allocation and other expenditures. One half of these sums go to Sea Org Reserves (or Special Org Reserves) and also count against management bills, but are not Flag Bureaux income.

- 1C. Total of the weekly payments to ITO, FOLO training units and New World Corps for staff training and handling.

These would be any payments from the org's FP against ITO, FOLO and NWC training bills. (Ref: HCO PL 28 Sep 79R III FINANCIAL PLANNING PROGRAM NUMBER 1)

- 1D. Total of 1, 1A, 1B and 1C above.

2. Total of the unit value of the Staff pay. (Class IV Org FBO)

- 2A. Total of:

- 1) Average base pay amount.
- 2) Average unit value of the bonus sums.
(Sea Org Org FBO)

3. Allocation/Production Ratio.

(Add the *Staff Bonus sums*, *Salary/Welfare Sum*, *Promo Sum*, *Disbursement Sum* and divide into the following week's Gross Income produced.)

CONT FBO:

1. Total payments to management (includes also FCCI payments, Freeloader payments, room and board payments, % of CGI SOR payment, and *additional sums to SOR payments*).
2. Average of the total unit value (Class IV Org) and Base Pay/Unit value (SO Orgs) of all orgs in the Cont.
3. Allocation/Production Ratio of the Cont.

FBO INT:

Same as Cont FBO, but for Int.

These are not the only statistics of the FBO N/W, but these are the major ones. These align with the New Finance System being put into orgs and thus as an org FBO goes onto the New Finance System, these statistics go into use.

THE BOARDS OF DIRECTORS
of the
CHURCHES OF SCIENTOLOGY